



1300 Pacific Avenue
Natrona Heights, PA 15065
Tel: 724-226-6215
ATImetals.com

Jeffrey H. Thompson
*Vice President and General Manager,
Sales, Marketing & Product Development*

March 1, 2017

Dear ATI FRP Customer:

Subject: Price Announcement

Effective with shipments beginning on April 1, 2017, ATI Flat Rolled Products is increasing selling prices. The price increases will be achieved by:

1. Increasing the net transaction price (before surcharge) on all 200, 300 series and ATI 430™ cold rolled sheet by reducing the functional discount two percentage points (2%).
2. Increasing the net transaction price (before surcharge) on all Stainless Plate Mill Plate series by \$0.02/lb.

Please contact your ATI Flat Rolled Products sales representative for further details.

Sincerely,

A handwritten signature in black ink that reads "Jeffrey H. Thompson" with a long horizontal flourish extending to the right.

Jeffrey H. Thompson
Vice President and General Manager,
Sales, Marketing & Product Development